

Case Study

Clothing Distribution Company

Clothing Company

A clothing distribution company wanted to work with a range of suppliers and receive supplier discounts, rather than using their 90 day credit facilities



Key Facts

Turnover

\$24m USD

Funding Amount Requested

\$5.2m USD

Item

Clothing line

Finance Solutions

Letter of Credit 

Receivables Line 



What Happened

Rather than waiting 90 days until payment was made, the company wanted to pay suppliers on the day that the title to goods transferred to them, meaning it could expand its range of suppliers and receive supplier discounts.

TFG structured a Letter of Credit facility (with a corresponding receivables line) of 5.2m USD to be issued in favour of the supplier that permitted both payments when goods changed ownership and this enabled them to benefit from increased purchasing power. ■



Need Help?

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